



شركة زاد القابضة  
Zad Holding Company Q.P.S.C.

# INVESTOR PRESENTATION

FOR THE PERIOD ENDED ON 31<sup>st</sup> MARCH 2024



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## Financial Performance for the period ended on 31<sup>st</sup> March 2024.

- The total revenue for the year 2024 is QAR 377.02 million in comparison to QAR 310.31 million for the same period last year.
- The Gross Profit for the year 2024 is QAR 89.87 million in comparison to QAR 77.92 million for the same period last year.
- The Net Profit for the year is 2024 is QAR 44.16 million in comparison to QAR 41.73 million for the same period last year.
- The EBITDA for the year 2024 is QAR 67.08 million in comparison to QAR 62.00 million for the same period last year.

## CONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD ENDED ON 31<sup>st</sup> MARCH

	2024	2023
<b>Total Revenue</b>	<b>377,015,294</b>	<b>310,311,620</b>
Operating Cost	(287,141,136)	(232,392,690)
<b>Gross Profit</b>	<b>89,874,158</b>	<b>77,918,930</b>
Other Income	6,129,854	12,515,999
General and administrative expenses	(17,509,648)	(17,670,871)
Selling & Distribution expenses	(22,934,836)	(21,112,046)
Net (Impairment) / Gain on Financial Assets	(1,273,482)	-
Finance Cost	(10,121,310)	(9,922,964)
<b>Net Profit</b>	<b>44,164,736</b>	<b>41,729,048</b>



## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<b>Assets</b>	<b>31-Mar-24</b>	<b>31-Dec-23</b>
Property, plant and equipments	230,130,864	236,530,029
Right of use assets	66,333,611	67,070,881
Investment Properties	511,528,870	512,866,372
Investment Securities	458,159,638	434,057,549
Retentions and Other Recievables	32,022,938	30,119,553
Investment in Associates	7,238,016	7,238,016
Goodwill	19,704,770	19,704,770
<b>Total Non Current Assets</b>	<b>1,325,118,707</b>	<b>1,307,587,170</b>
Due from Government of Qatar	37,675,676	40,413,703
Due from Related Parties	5,213,949	2,816,598
Inventories	271,041,817	268,513,384
Investment in Securities FVTPL	1,329,926	2,603,408
Accounts,retention & other receivable	396,446,079	379,655,576
Investment in Commodities	478,141,082	478,141,082
Cash and Bank Balances	70,805,662	69,794,018
<b>Total Current Assets</b>	<b>1,260,654,191</b>	<b>1,241,937,769</b>
<b>Total Assets</b>	<b>2,585,772,898</b>	<b>2,549,524,939</b>

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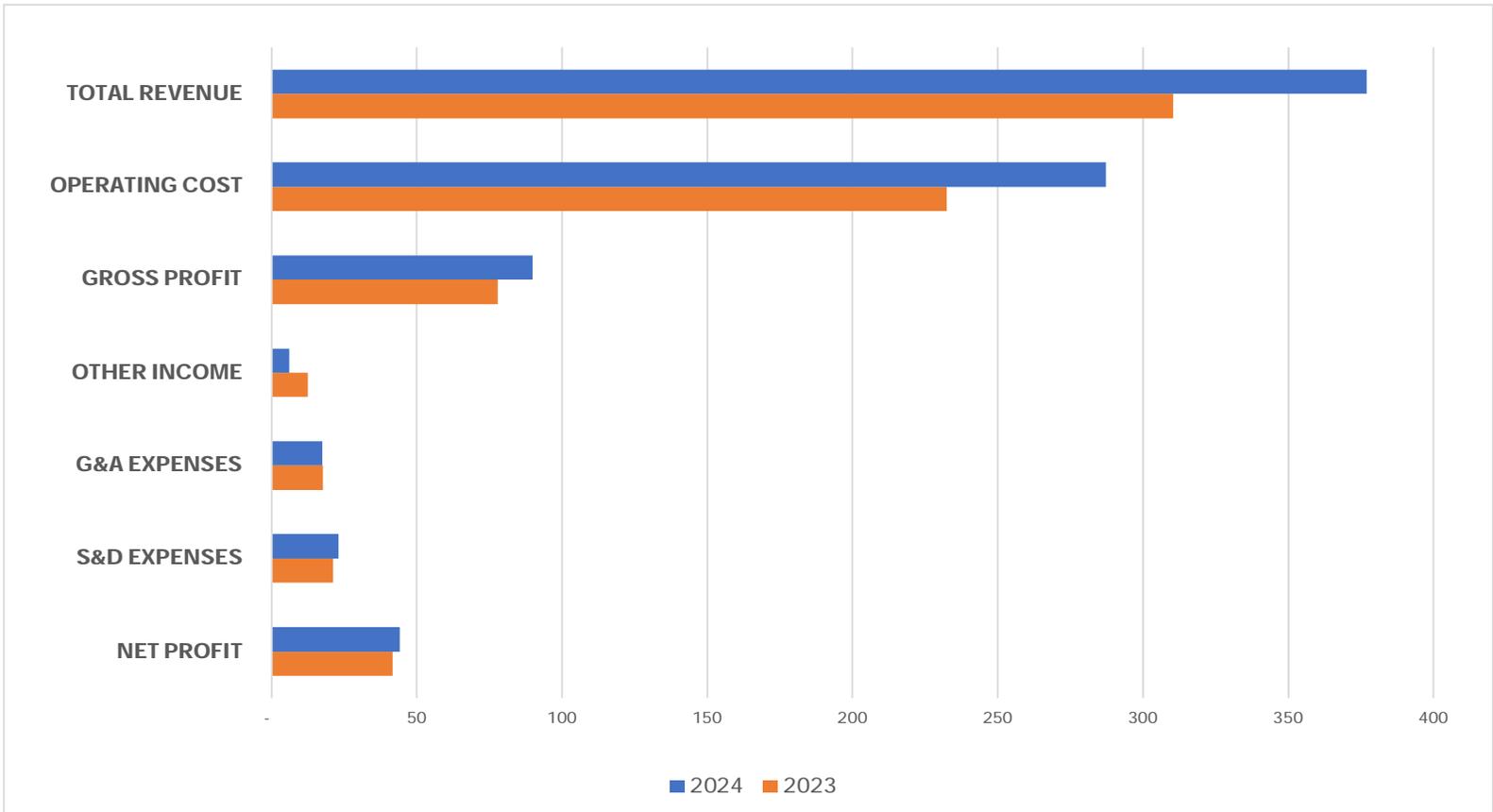
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## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	31-Mar-24	31-Dec-23
<b>Equity &amp; Liabilities</b>		
Share Capital	287,418,354	287,418,354
Legal reserve	563,120,753	563,120,753
Capital Reserve	15,000,000	15,000,000
Fair value reserve	63,916,640	39,814,554
Retained earnings	480,792,519	436,627,783
<b>Total Equity</b>	<b>1,410,248,266</b>	<b>1,341,981,444</b>
Lease liability	10,166,785	10,192,596
Due to Government of Qatar	203,048,422	207,173,422
Provision for end of service benefits	42,224,364	41,754,080
<b>Total Non Current Liabilities</b>	<b>255,439,571</b>	<b>259,120,098</b>
Accounts payable, retention and other payables	339,188,805	321,995,886
Lease liability	6,139,766	6,124,800
Due to Government of Qatar	16,500,000	16,500,000
Due to related parties	4,154,230	5,434,868
Islamic financing	554,102,260	598,367,843
<b>Total Current Liabilities</b>	<b>920,085,061</b>	<b>948,423,397</b>
<b>Total Equity and Liabilities</b>	<b>2,585,772,898</b>	<b>2,549,524,939</b>



**COMPARISON OF CONSOLIDATED STATEMENT OF INCOME**  
**For the period ended 31<sup>ST</sup> March 2024 Vs 31<sup>st</sup> March 2023 (Figures in Millions)**





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