

# **INVESTOR PRESENTATION**

FOR THE PERIOD ENDED ON 31st DECEMBER 2023



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#### Financial Performance for the period ended on 31st December 2023.

- ➤The total revenue for the year 2023 is QAR 1,570.74 million in comparison to QAR 1,522.87 million for the same period last year.
- ➤The Gross Profit for the year 2023 is QAR 356.92 million in comparison to QAR 325.14 million for the same period last year.
- ➤ The Net Profit for the year is 2023 is QAR 195.29 million in comparison to QAR 194.22 million for the same period last year.
- ➤The EBITDA for the year 2023 is QAR 297.41 million in comparison to QAR 271.51 million for the same period last year.



## CONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD ENDED ON 31st DECEMBER

General and administrative expenses  Selling & Distribution expenses	(75,539,340) (79,085,416)	(80,451,839) (80,624,931)
Loss allowance reversal / (made) for impairment of	(79,085,416) 1,200,000	(80,624,931) (2,359,569)
Tax Expense	(257,056)	(158,780)
Provision for ZAKAT Contribution	(15,296,038)	(12,656,718)
Finance Cost	(45,663,507)	(20,591,625)
Net Profit	195,289,431	194,217,730

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

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شركة زاد القابضة
Zad Holding Company QPS.C.

Assets	31-Dec-23	31-Dec-22
Property, plant and equipments	233,209,011	259,490,273
Intangible Assets	3,321,018	3,460,060
Right of use assets	67,070,881	68,440,965
Investment Properties	512,866,372	518,216,379
Investment Securities	434,057,549	398,742,955
Retentions and Other Recievables	30,119,553	20,998,536
Investment in Associates	7,238,016	8,093,880
Deferred tax assets	-	78,899
Goodwill	19,704,770	19,704,770
<b>Total Non Current Assets</b>	1,307,587,170	1,297,226,717
Due from Government of Qatar	40,413,703	27,316,023
Due from Related Parties	2,816,598	12,653,783
Inventories	268,513,384	380,494,314
Investment in Securities FVTPL	2,603,408	2,288,281
Accounts, retention & other receivable	379,655,576	391,692,551
Investment in Commodities	478,141,082	478,141,082
Cash and Bank Balances	69,794,018	56,458,308
Total Current Assets	1,241,937,769	1,349,044,342
Total Assets	2,549,524,939	2,646,271,059

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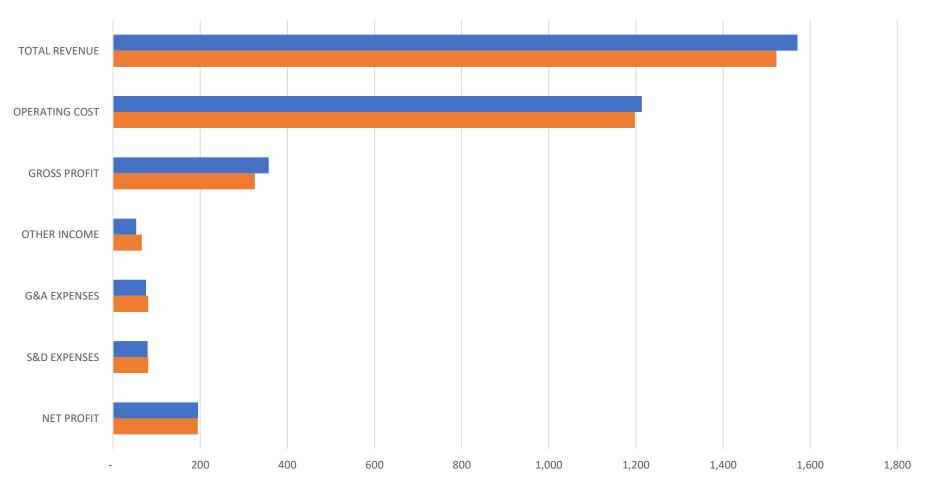


## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Equity & Liabilities	31-Dec-23	31-Dec-21
Share Capital	287,418,354	273,731,766
Legal reserve	563,120,753	563,120,753
Capital Reserve	15,000,000	15,000,000
Fair value reserve	39,814,554	(93,404,537)
Retained earnings	436,627,783	525,857,855
Total Equity	1,341,981,444	1,284,305,837
Lease liability	10,192,596	6,030,796
Due to Government of Qatar	207,173,422	164,968,246
Provision for end of service benefits	41,754,080	39,255,483
Total Non Current Liabilities	259,120,098	210,254,525
Accounts payable, retention and other payables	321,995,886	466,160,987
Lease liability	6,124,800	8,447,492
Due to Government of Qatar	16,500,000	16,500,000
Due to related parties	5,434,868	5,319,361
Islamic financing	598,367,843	655,282,857
Total Current Liabilities	948,423,397	1,151,710,697
Total Equity and Liabilities	2,549,524,939	2,646,271,059



### COMPARISON OF CONSOLIDATED STATEMENT OF INCOME For the period ended 31st December 2023 Vs 31st December 2022 (Figures in Millions)





#### **DISCLAIMER**

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