



شركة زاد القابضة
Zad Holding Company Q.P.S.C.

INVESTOR PRESENTATION

FOR THE 3rd QUARTER ENDED 30th SEPTEMBER 2023



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Financial Performance for the 3rd Quarter ended on 30th September

- The total revenue for the 3rd Quarter of 2023 is QAR 1,226.84 million in comparison to QAR 1,152.68 million for the same period last year.
- The Gross Profit for the 3rd Quarter of 2023 is QAR 247.62 million in comparison to QAR 209.06 million for the same period last year.
- The Net Profit for the 3rd Quarter of 2023 is QAR 132.20 million in comparison to QAR 131.34 million for the same period last year.
- The EBITDA for the 3rd Quarter of 2023 is QAR 207.42 million in comparison to QAR 185.10 million for the same period last year.



CONSOLIDATED STATEMENT OF INCOME- FOR THE 3rd QUARTER ENDED ON 30th SEPTEMBER

	2023	2022
Total Revenue	1,226,845,939	1,152,681,858
Operating Cost	(979,221,629)	(943,619,334)
Gross Profit	247,624,310	209,062,524
Other Income	36,036,969	50,043,292
General and administrative expenses	(57,007,971)	(56,667,066)
Selling & Distribution expenses	(60,463,554)	(57,870,755)
Finance Cost	(33,991,385)	(13,229,664)
Net Profit	132,198,369	131,338,331



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CONSOLIDATED STATEMENT OF FINANCIAL POSITION

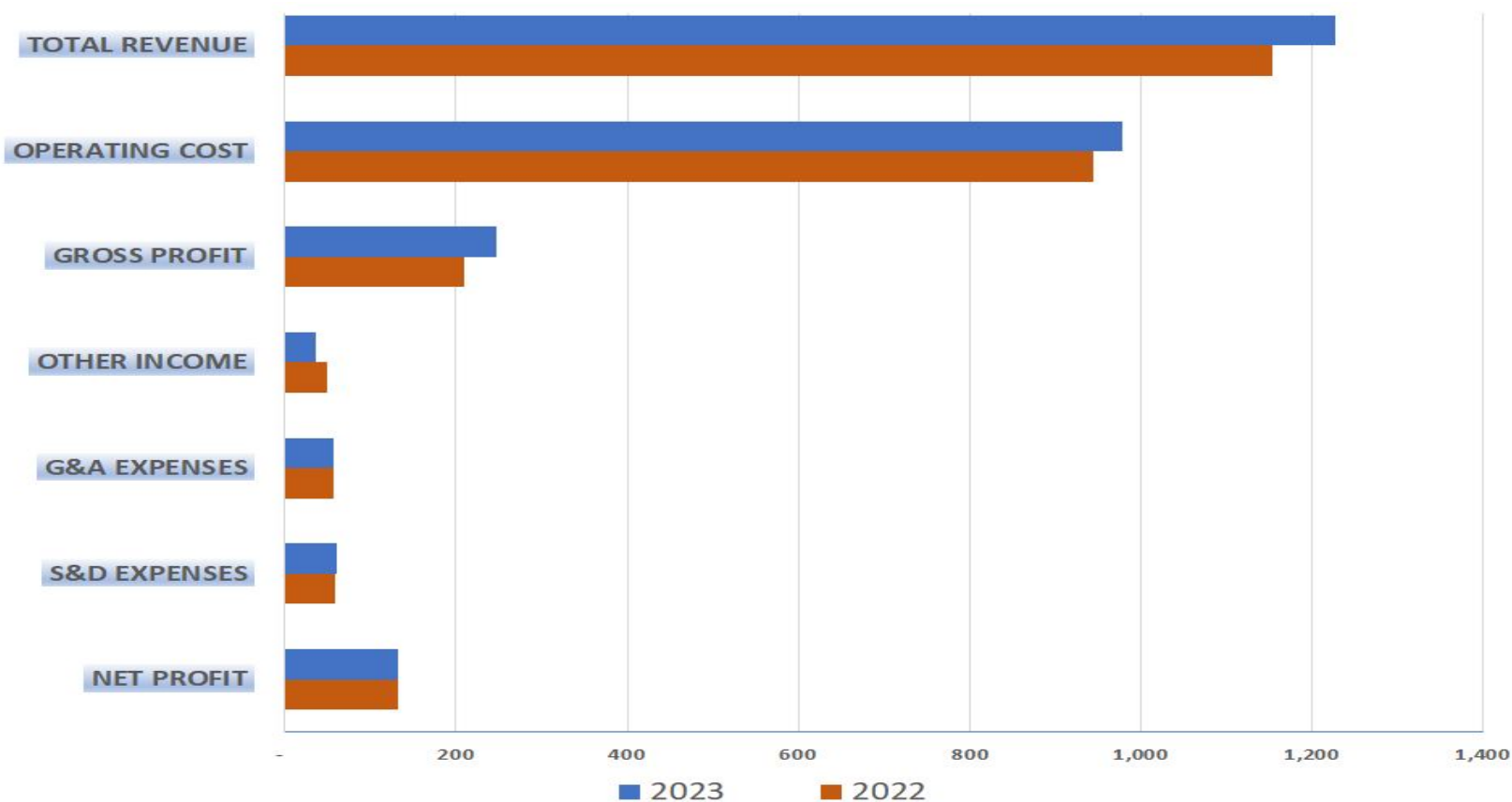
Assets	30-Sep-23	31-Dec-22
Property, plant and equipments	236,106,462	259,490,273
Intangible Assets	3,343,252	3,460,060
Right of use assets	63,798,526	68,440,965
Investment Properties	514,203,874	518,216,379
Investment Securities	405,936,164	398,742,955
Retentions and Other Recievables	26,063,872	21,077,435
Investment in Associates	7,899,911	8,093,880
Goodwill	19,704,770	19,704,770
Total Non Current Assets	1,277,056,831	1,297,226,717
Due from Government of Qatar	27,451,830	27,316,023
Due from Related Parties	12,089,867	12,653,783
Inventories	303,550,058	380,494,314
Investment in Securities FVTPL	1,487,439	2,288,281
Accounts,retention & other receivable	331,499,565	391,692,551
Investment in Commodities	478,141,082	478,141,082
Cash and Bank Balances	58,084,699	56,458,308
Total Current Assets	1,212,304,540	1,349,044,342
Total Assets	2,489,361,371	2,646,271,059

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Equity & Liabilities	30-Sep-23	31-Dec-22
Share Capital	287,418,354	273,731,766
Legal reserve	563,120,753	563,120,753
Capital Reserve	15,000,000	15,000,000
Fair value reserve	(86,687,807)	(93,404,537)
Retained earnings	475,702,696	525,857,855
Total Equity	1,254,553,996	1,284,305,837
Lease liability	8,938,569	6,030,796
Due to Government of Qatar	211,323,422	164,968,246
Provision for end of service benefits	40,485,894	39,255,483
Total Non Current Liabilities	260,747,885	210,254,525
Accounts payable, retention and other payables	309,793,613	466,160,987
Lease liability	3,621,086	8,447,492
Due to Government of Qatar	16,500,000	16,500,000
Due to related parties	4,332,363	5,319,361
Islamic financing	639,812,428	655,282,857
Total Current Liabilities	974,059,490	1,151,710,697
Total Equity and Liabilities	2,489,361,371	2,646,271,059

COMPARISON OF CONSOLIDATED STATEMENT OF INCOME
For the 3rd Quarter Ended 30th September 2023 Vs 30th September 2022 (Figures in Millions)





DISCLAIMER

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