



شركة زاد القابضة  
Zad Holding Company Q.P.S.C.

# INVESTOR PRESENTATION

FOR THE PERIOD ENDED ON 30<sup>th</sup> SEPTEMBER 2022



## CONTENTS

- Financial Performance for the 3<sup>rd</sup> quarter ended on 30<sup>th</sup> Sep 2022
- Consolidated Statement of Income
- Consolidated Statement of Financial Position
- Comparison of consolidated Statement of Income for the 3<sup>rd</sup> quarter ended on 30<sup>th</sup> Sep 2022 Vs 30<sup>th</sup> Sep 2021
- Disclaimer



## Financial Performance for the period ended on 30<sup>th</sup> September 2022.

- The total revenue for 3<sup>rd</sup> quarter of 2022 is QAR 1,152.68 million in comparison to QAR 883.86 million for the same period last year.
- The Gross Profit for 3<sup>rd</sup> quarter of 2022 is QAR 209.06 million in comparison to QAR 197.43 million for the same period last year.
- The Net Profit for 3<sup>rd</sup> quarter of 2022 is QAR 131.33 million in comparison to QAR 134.84 million for the same period last year.
- The EBITDA for 3<sup>rd</sup> quarter of 2022 is QAR 179.48 million in comparison to QAR 178.91 million for the same period last year.



## CONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD ENDED ON 30<sup>TH</sup> SEPTEMBER

	2022	2021
<b>Total Revenue</b>	<b>1,152,681,858</b>	<b>883,856,270</b>
Operating Cost	(943,619,334)	(686,422,371)
<b>Gross Profit</b>	<b>209,062,524</b>	<b>197,433,899</b>
Other Income	50,043,292	57,176,030
General and administrative expenses	(56,667,066)	(58,584,070)
Selling & Distribution expenses	(57,870,755)	(52,915,943)
Fair value gain / (loss) on investment securities - 'At FVPL'	-	411,399
Finance Cost	(13,229,664)	(8,680,746)
<b>Net Profit</b>	<b>131,338,331</b>	<b>134,840,569</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<b>Assets</b>	<b>30-Sep-22</b>	<b>31-Dec-21</b>
Property, plant and equipments	262,444,051	279,145,781
Right of use assets	69,855,476	73,635,936
Investment Properties	519,564,866	523,566,386
Investment Securities	344,764,272	453,316,748
Retentions and Other Recievables	19,440,947	10,579,863
Deferred Taxation	130,347	130,347
Investment in Associates	11,391,654	8,855,684
Goodwill	19,704,770	19,704,770
<b>Total Non Current Assets</b>	<b>1,247,296,383</b>	<b>1,368,935,515</b>
Due from Government of Qatar	139,825,764	132,476,938
Due from Related Parties	12,124,339	6,787,224
Inventories	254,674,650	198,533,609
Investment in Securities FVTPL	1,943,694	1,943,694
Accounts,retention & other receivable	310,496,829	332,594,091
Investment in Commodities	494,536,434	464,172,643
Cash and Bank Balances	48,734,834	52,898,188
<b>Total Current Assets</b>	<b>1,262,336,544</b>	<b>1,189,406,387</b>
<b>Total Assets</b>	<b>2,509,632,927</b>	<b>2,558,341,902</b>

Continue...

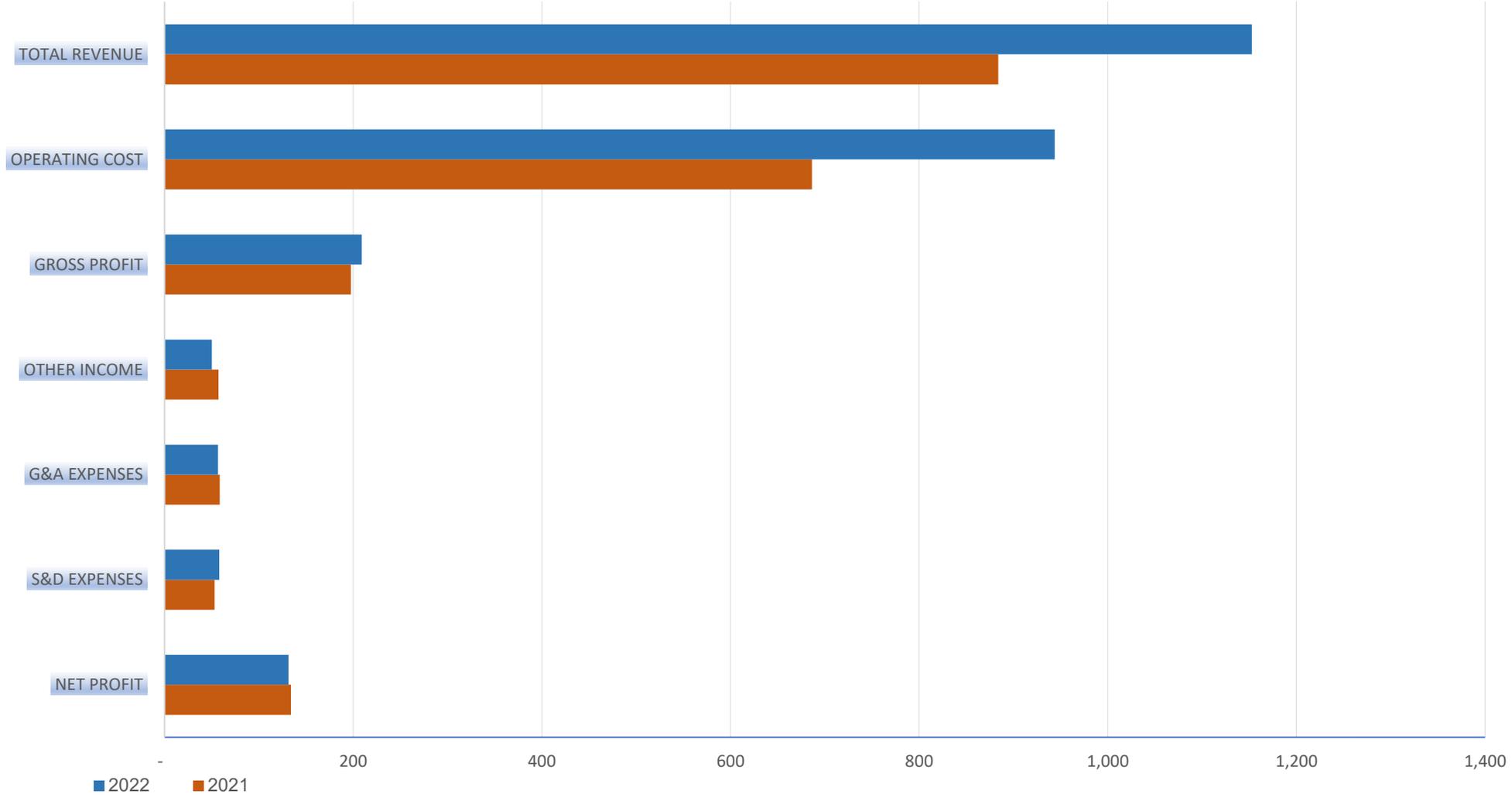
Continue...

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<b>Equity &amp; Liabilities</b>	<b>30-Sep-22</b>	<b>31-Dec-21</b>
Share Capital	273,731,766	260,696,920
Legal reserve	563,120,753	563,120,753
Capital Reserve	15,000,000	15,000,000
Fair value reserve	(145,566,002)	(31,613,512)
Retained earnings	680,152,059	724,432,888
<b>Total Equity</b>	<b>1,386,438,576</b>	<b>1,531,637,049</b>
Lease liability	12,390,124	12,026,725
Due to Government of Qatar	97,568,246	97,568,246
Provision for end of service benefits	38,401,817	38,451,891
Islamic financing	153,619,163	168,488,710
<b>Total Non Current Liabilities</b>	<b>301,979,350</b>	<b>316,535,572</b>
Accounts payable, retention and other payables	350,549,120	317,786,122
Lease liability	2,823,109	4,640,324
Due to related parties	4,512,470	8,906,274
Islamic financing	463,330,302	378,836,561
<b>Total Current Liabilities</b>	<b>821,215,001</b>	<b>710,169,281</b>
<b>Total Equity and Liabilities</b>	<b>2,509,632,927</b>	<b>2,558,341,902</b>



## COMPARISON OF CONSOLIDATED STATEMENT OF INCOME For the period ended 30<sup>th</sup> September 2022 Vs 30<sup>th</sup> September 2021 (Figures in Millions)





## DISCLAIMER

- Information contained in this presentation is subject to change without further notice.
- It may not contain all material information concerning the company.
- We and our advisors do not make any representation regarding, nor assume any liability for, the accuracy or completeness of, or any errors or omissions in, any information contained herein. This presentation is strictly for information only and is not to be distributed without the explicit consent of ZAD Holding Company management under any circumstances.