

INVESTOR PRESENTATION

FOR THE 3rd QUARTER ENDED ON 30th SEPTEMBER 2021



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Financial Performance for the 3rd quarter ended on 30th September 2021.

- ➤ The total revenue for 3rd quarter of 2021 is QAR 883.86 million in comparison to QAR 948.20 million for the same period last year.
- ➤ The Gross Profit for 3rd quarter of 2021 is QAR 197.43 million in comparison to QAR 213.17 million for the same period last year.
- ➤ The Net Profit for 3rd quarter of 2021 is QAR 134.84 million in comparison to QAR 138.03 million for the same period last year.
- ➤ The EBITDA for 3rd quarter of 2021 is QAR 175.26 million in comparison to QAR 186.63 million for the same period last year.



CONSOLIDATED STATEMENT OF INCOME FOR THE 3rd QUARTER ENDED ON 30th SEPTEMBER

Net Profit	134,840,569	138,025,769
Finance Cost	(8,680,746)	(9,069,143)
Fair value gains / (losses) on investment securities - 'At FVTPL'	411,399	-
Net (Impairment)/Gain on financials assets	-	(7,103,878)
Selling & Distribution expenses	(52,915,943)	(52,948,767)
General and administrative expenses	(58,584,070)	(58,339,682)
Other Income	57,176,030	52,317,809
Gross Profit	197,433,899	213,169,430
Operating Cost	(686,422,371)	(735,021,250)
Total Revenue	2021 883,856,270	2020 948,190,680



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شركة زاد القابضة سمه Zad Holding Company arsc

Assets	<u>30-Sep-21</u>	<u>31-Dec-20</u>
Property, plant and equipments	285,496,047	307,314,202
Right of use assets	74,913,601	78,462,435
Investment Properties	524,914,885	528,916,403
Investment Securities	472,151,593	316,961,044
Retentions and Other Recievables	9,718,055	4,021,514
Investment in Associates	9,450,255	6,989,435
Goodwill	19,704,770	19,704,770
Total Non-Current Assets	1,396,349,206	1,262,369,803
Due from Government of Qatar	87,775,361	94,240,326
Due from Related Parties	4,245,339	3,983,335
Inventories	175,938,089	170,708,868
Accounts, retention & other receivable	280,403,464	330,590,013
Investment in Commodities	417,781,757	494,908,210
Cash and Bank Balances	32,553,867	30,642,844
Total Current Assets	998,697,877	1,125,073,596
Total Assets	2,395,047,083	2,387,443,399

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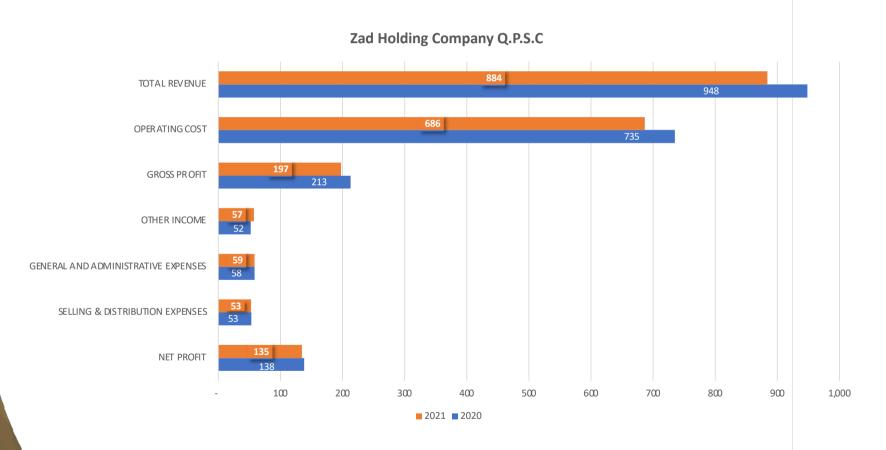


CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Equity & Liabilities	30-Sep-21	<u>31-Dec-20</u>
Share Capital	260,696,920	236,997,200
Legal reserve	563,120,753	563,120,753
Capital Reserve	15,000,000	15,000,000
Fair value reserve	(13,873,430)	17,723,138
Retained earnings	663,358,513	717,929,595
Total Equity	1,488,302,756	1,550,770,686
Due to Government of Qatar	97,568,246	56,412,866
Lease liability	12,742,359	13,135,767
Other non-current liability	36,870,551	33,972,951
Islamic Financing	173,479,874	-
Total Non-Current Liabilities	320,661,030	103,521,584
Accounts payable, retentions and other payables	256,274,007	312,775,494
Lease liability	4,387,846	4,986,136
Due to Related Parties	9,147,000	7,350,740
Islamic Financing	316,274,444	408,038,759
Total Current Liabilities	586,083,297	733,151,129
Total Equity and Liabilities	2,395,047,083	2,387,443,399



COMPARISON OF CONSOLIDATED STATEMENT OF INCOME For the 3rd Quarter ended 30th September 2021 Vs 30th September 2020 (Figures in Millions)





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