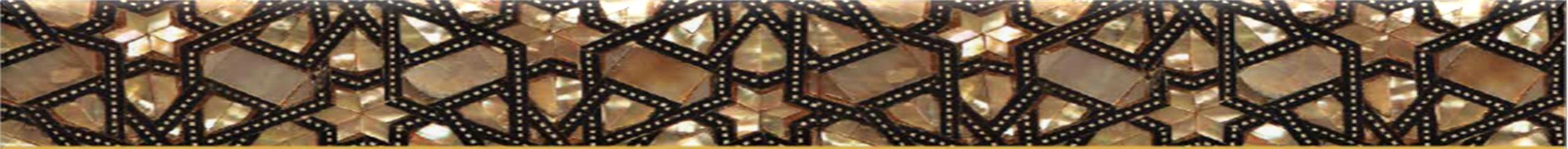


Investor Presentation  
FOR THE QUARTER ENDED 31<sup>st</sup> MARCH 2020



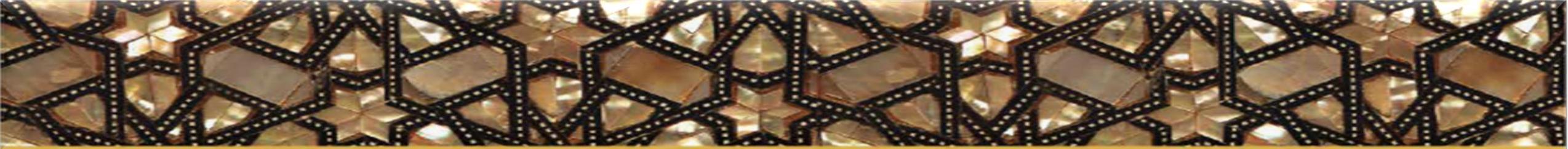
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**Financial Performance for the Quarter ended March 2020 .**

**Consolidated Statement of Income.**

**Consolidated Statement of Financial Position.**

**Disclaimer.**



## Financial Performance for the Quarter ended March 2020

1. The total revenue for the quarter ended March 2020 is QAR 349.49 million in comparison to QAR 367.53 million for the same period last year .

2. The Gross Profit for the quarter ended March 2020 is QAR 82.94 million in comparison to QAR 84.59 million for the same period last year .

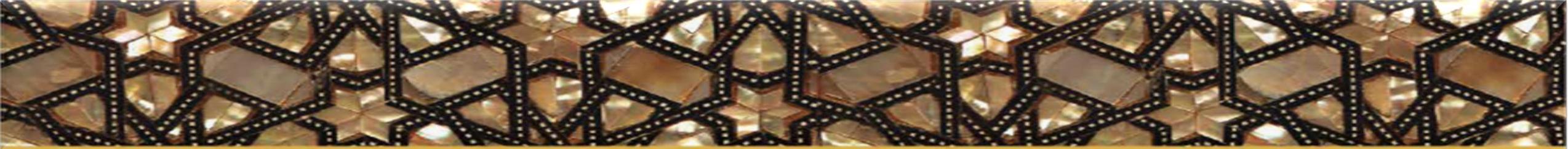
3. The Net Profit for the quarter ended March 2020 is QAR 45.04 million in comparison to QAR 50.09 million for the same period last year .

3. The EBITDA for the quarter ended March 2020 is QAR 65.07 million in comparison to QAR 71.16 million for the same period last year .

CONSOLIDATED STATEMENT OF INCOME	For the quarter ended 31 <sup>st</sup> March	
	2020	2019
Total revenue	325,244,484	342,017,906
Operating cost	(266,543,197)	(282,944,376)
Gross profit	82,949,968	84,590,416
Other income	8,479,168	4,905,308
General and administrative expenses	(18,744,388)	(18,258,727)
Selling and distribution expenses	(18,915,956)	(17,664,924)
Net impairment loss on financial assets	(5,503,205)	(1,678,531)
Finance cost	(3,219,708)	(1,800,957)
Net Profit	<b>45,045,879</b>	<b>50,092,585</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Assets	31-Mar-2020	31-Dec-2019	Equity & Liabilities	31-Mar-2020	31-Dec-2019
Property, plant and equipment	333,447,835	303,011,738	Share capital	236,997,200	236,997,200
Right of use assets	77,209,640	47,669,468	Legal reserve	563,120,753	563,120,753
Investment properties	534,978,869	535,894,689	Capital reserve	15,000,000	15,000,000
Investment securities	1,257,959	1,523,256	Retained earnings	767,965,965	722,920,086
Retention and other receivables	19,424,546	11,915,042	<b>Total equity</b>	<b>1,583,083,918</b>	<b>1,538,038,039</b>
Goodwill	19,704,770	19,704,770	Other non - current liabilities	30,411,748	30,290,921
<b>Total non-current assets</b>	<b>986,023,619</b>	<b>919,718,963</b>	Lease liability	10,351,135	8,412,497
Due from Government of Qatar	95,252,439	78,840,635	Due to Government of Qatar	47,591,581	47,591,581
Due from related parties	16,346,100	16,554,914	Total non - current liabilities	88,354,464	86,294,999
Inventories	107,369,591	121,477,744	Accounts payable, retention and other payables	217,089,615	224,737,153
Accounts, retention and other receivables	438,869,368	375,716,561	Lease Liability	3,636,915	2,947,207
Investment in commodities	543,876,259	543,876,259	Due to related parties	5,295,265	4,846,449
Cash and bank balances	92,894,942	85,890,476	Islamic financing - current	383,172,141	285,211,705
<b>Total current assets</b>	<b>1,294,608,699</b>	<b>1,222,356,589</b>	<b>Total current liabilities</b>	<b>609,193,936</b>	<b>517,742,514</b>
<b>Total assets</b>	<b>2,280,632,318</b>	<b>2,142,075,552</b>	<b>Total equity and liabilities</b>	<b>2,280,632,318</b>	<b>2,142,075,552</b>



## Disclaimer

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THANK YOU