

INVESTOR PRESENTATION

FOR THE PERIOD ENDED ON 31th MARCH 2025



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Financial Performance for the period ended on 31st March 2025.

➤The total revenue for the year 2025 is QAR 376.81 million in comparison to QAR 377.02 million for the same period last year.

- ➤The Gross Profit for the year 2025 is QAR 91.40 million in comparison to QAR 89.87 million for the same period last year.
- ➤The Net Profit for the year is 2025 is QAR 46.31 million in comparison to QAR 44.16 million for the same period last year.
- ➤The EBITDA for the year 2025 is QAR 66.63 million in comparison to QAR 66.64 million for the same period last year.



CONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD ENDED ON 31st MARCH

| Total Revenue | 2025 376,812,568 | 2024 377,015,293 |
|---|---------------------|---------------------|
| Operating Cost | (285,406,708) | (287,141,135) |
| Gross Profit | 91,405,860 | 89,874,158 |
| Other Income | 4,504,084 | 6,129,854 |
| General and administrative expenses | (17,762,884) | (17,509,648) |
| Selling & Distribution expenses | (26,756,091) | (22,934,836) |
| Net (Impairment) / Gain on Financial Assets | 611,826 | (1,273,482) |
| Finance Cost | (5,690,704) | (10,121,310) |
| Net Profit | 46,312,091 | 44,164,736 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION



| Assets | 31-Mar-25 | 31-Dec-24 |
|--|------------------|------------------|
| Property, plant and equipments | 223,631,862 | 227,127,613 |
| Right of use assets | 71,972,871 | 74,356,176 |
| Investment Properties | 506,178,863 | 507,516,365 |
| Investment Securities | 358,650,334 | 322,663,678 |
| Retentions and Other Recievables | 19,999,509 | 28,635,242 |
| Goodwill | 19,704,770 | 19,704,770 |
| Total Non Current Assets | 1,200,138,209 | 1,180,003,844 |
| Due from Government of Qatar | 41,389,660 | 44,025,996 |
| Due from Related Parties | 5,926,928 | 3,519,907 |
| Inventories | 270,096,227 | 287,935,358 |
| Investment Securities | 10,667,306 | 10,105,477 |
| Accounts, retention & other receivable | 298,262,722 | 294,808,868 |
| Investment in Commodities | 492,769,390 | 478,141,082 |
| Cash and Bank Balances | 207,830,499 | 193,239,392 |
| Total Current Assets | 1,326,942,732 | 1,311,776,080 |
| Total Assets | 2,527,080,941 | 2,491,779,924 |

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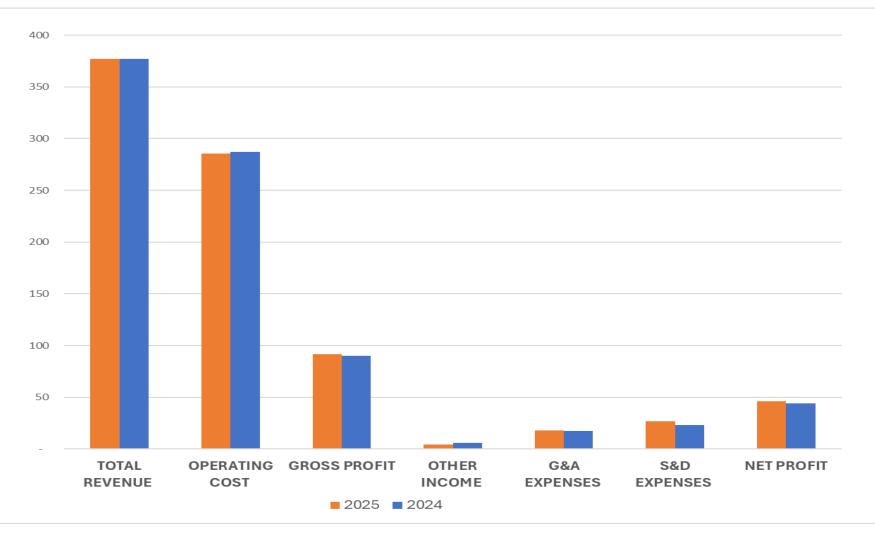


CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| Equity & Liabilities | 31-Mar-25 | 31-Dec-24 |
|--|------------------|------------------|
| Share Capital | 287,418,354 | 287,418,354 |
| Legal reserve | 563,120,753 | 563,120,753 |
| Capital Reserve | 15,000,000 | 15,000,000 |
| Fair value reserve | 92,409,233 | 31,238,679 |
| Retained earnings | 545,561,626 | 487,243,417 |
| Total Equity | 1,503,509,966 | 1,384,021,203 |
| Lease liability | 26,023,518 | 28,046,276 |
| Due to Government of Qatar | 186,548,422 | 190,673,422 |
| Provision for end of service benefits | 46,445,909 | 45,603,718 |
| Total Non Current Liabilities | 259,017,849 | 264,323,416 |
| Accounts payable, retention and other payables | 277,549,590 | 289,286,884 |
| Lease liability | 9,820,242 | 9,411,992 |
| Due to Government of Qatar | 16,500,000 | 16,500,000 |
| Due to related parties | 4,396,218 | 3,603,823 |
| Islamic financing | 456,287,076 | 524,632,606 |
| Total Current Liabilities | 764,553,126 | 843,435,305 |
| Total Equity and Liabilities | 2,527,080,941 | 2,491,779,924 |



COMPARISON OF CONSOLIDATED STATEMENT OF INCOME For the period ended 31ST March 2025 Vs 31st March 2024 (Figures in Millions)



شركة زاد القابضة محمد Zad Holding Company orac

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