



شركة زاد القابضة ش.م.ق.
Zad Holding Company Q.P.S.C.

INVESTOR PRESENTATION

FOR THE PERIOD ENDED ON 31st DECEMBER 2024



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Financial Performance for the Year ended on 31st December 2024

- The total revenue for the year 2024 is QAR 1494.19 million in comparison to QAR 1570.74 million for the same period last year.
- The Gross Profit for the year 2024 is QAR 396.64 million in comparison to QAR 356.93 million for the same period last year.
- The Net Profit for the year is 2024 is QAR 206.55 million in comparison to QAR 195.29 million for the same period last year.
- The EBITDA for the year 2024 is QAR 299.28 million in comparison to QAR 296.60 million for the same period last year.

CONSOLIDATED STATEMENT OF INCOME- for the Year ended 31st December

| | 2024 | 2023 |
|---|----------------------|----------------------|
| Total Revenue | 1,494,191,612 | 1,570,741,192 |
| Operating Cost | (1,097,549,558) | (1,213,815,543) |
| Gross Profit | 396,642,054 | 356,925,649 |
| Other Income | 30,734,988 | 52,690,012 |
| General and administrative expenses | (78,954,817) | (75,539,340) |
| Selling & Distribution expenses | (83,305,356) | (79,085,416) |
| Loss allowance reversal / (made) for impairment of accounts receivables | 211,369 | 1,200,000 |
| Tax Expense | (320,649) | (257,056) |
| Provision for ZAKAT Contribution | (16,953,320) | (15,296,038) |
| Finance Cost | (41,504,062) | (45,348,380) |
| Net Profit | 206,550,207 | 195,289,431 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | 31-Dec-24 | 31-Dec-23 * Restated |
|---------------------------------------|----------------------|-------------------------|
| Assets | | |
| Property, plant and equipments | 224,009,179 | 242,111,451 |
| Intangible assets | 3,118,434 | 3,321,018 |
| Right of use assets | 74,356,176 | 78,475,795 |
| Investment Properties | 507,516,365 | 512,866,372 |
| Investment in equity instruments | 322,663,678 | 434,057,549 |
| Investment in Associates | 28,635,242 | 30,119,553 |
| Retentions and Other Recievables | - | 7,238,016 |
| Goodwill | 19,704,770 | 19,704,770 |
| Total Non Current Assets | 1,180,003,844 | 1,327,894,524 |
| Due from Government of Qatar | 44,025,996 | 40,413,703 |
| Due from Related Parties | 3,519,907 | 2,816,598 |
| Inventories | 10,105,477 | 2,603,408 |
| Investment in equity instruments | 287,935,358 | 268,513,384 |
| Accounts,retention & other receivable | 294,808,868 | 373,364,600 |
| Investment in Commodities | 478,141,082 | 478,141,082 |
| Cash and Bank Balances | 193,239,392 | 69,794,018 |
| Total Current Assets | 1,311,776,080 | 1,235,646,793 |
| Total Assets | 2,491,779,924 | 2,563,541,317 |

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Equity & Liabilities

| | 31-Dec-24 | 31-Dec-23 |
|--|----------------------|----------------------|
| Share Capital | 287,418,354 | 287,418,354 |
| Legal reserve | 563,120,753 | 563,120,753 |
| Capital Reserve | 15,000,000 | 15,000,000 |
| Fair value reserve | 31,238,679 | 39,814,554 |
| Retained earnings | 487,243,417 | 436,627,783 |
| Total Equity | 1,384,021,203 | 1,341,981,444 |
| Lease liability | 28,046,276 | 23,474,651 |
| Due to Government of Qatar | 190,673,422 | 207,173,422 |
| Due to Government of Qatar | 45,603,718 | 41,754,080 |
| Total Non Current Liabilities | 264,323,416 | 272,402,153 |
| Lease liability | 289,286,884 | 321,995,886 |
| Due to related parties | 9,411,992 | 6,859,123 |
| Due to Government of Qatar | 16,500,000 | 16,500,000 |
| Islamic financing | 3,603,823 | 5,434,868 |
| Accounts payable, retention and other payables | 524,632,606 | 598,367,843 |
| Total Current Liabilities | 843,435,305 | 949,157,720 |
| Total Equity and Liabilities | 2,491,779,924 | 2,563,541,317 |

COMPARISON OF CONSOLIDATED STATEMENT OF INCOME
For the Year Ended 31st December 2024 Vs 31st December 2023 (Figures in Millions)





DISCLAIMER

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